

LPP

Selected preliminary consolidated financial data of LPP Group for the third quarter of 2020/21

Preliminary financial data of LPP Group		August-October	August-October	
Statement of profit or loss		3Q2019/20	3Q2020/21	%
Sales	PLN mln	2,332	2,450	5%
brick and mortar stores	PLN mln	2,093	1,987	-5%
e-commerce stores	PLN mln	240	463	93%
<i>e-commerce share</i>	%	10%	19%	
Gross Margin	PLN mln	1,371	1,395	2%
<i>% GM</i>	%	58.8%	56.9%	-
Operating costs (OPEX)	PLN mln	1,021	1,070	5%
Other operating income	PLN mln	-15	-35	
Operating profit EBIT	PLN mln	335	290	-14%
Selling area	000 m2	1,194	1,352	13%
Preliminary financial data of LPP Group		February-October	February-October	
Statement of profit or loss		9M2019/20	9M2020/21	%
Sales	PLN mln	6,498	5,758	-11%
brick and mortar stores	PLN mln	5,808	4,290	-26%
e-commerce stores	PLN mln	690	1,468	113%
<i>e-commerce share</i>	%	11%	25%	
Gross Margin	PLN mln	3,527	2,976	-16%
<i>% GM</i>	%	54.3%	51.7%	-2,6%
Operating costs (OPEX)	PLN mln	2,898	2,853	-2%
Other operating income	PLN mln	-44	-62	
Operating profit EBIT	PLN mln	585	61	-90%
<i>%EBIT</i>		9.0%	1.1%	

At the end of October 2020, we had 94% of all on-site stores in operation.

The above-mentioned data was calculated based on the knowledge of the Management Board as at 2 November 2020 and may be changed following full closure of accounting books.

At the same time, the Management Board of LPP SA informs that a detailed financial report for 3Q 2020/21 will be published on 17 December 2020.